Management, BBA

Requirements

The Bachelor of Business Administration with a major in management requires a minimum of 120 s.h., including 22 s.h. of work for the major. To graduate, students must have a cumulative grade-point average of at least 2.00 in all college coursework attempted, all coursework attempted at the University of Iowa, all college business coursework attempted, all business coursework attempted at the University of Iowa, all college management and entrepreneurship coursework attempted, and all management and entrepreneurship coursework attempted at the University of Iowa.

The program is designed to give students a thorough background in the department's study areas as well as an understanding of their application to real-life situations. Specific courses, research projects, and other experiences, such as simulations, are blended to include both theoretical and pragmatic aspects of the field.

All BBA students majoring in management choose one of three subprograms: entrepreneurial management, human resource management, or leadership and management. The entrepreneurial management subprogram is intended for students who plan to start their own business or work in a small business. The human resource management subprogram prepares students to pursue careers in human resources or to earn a degree in law. It is best suited for students considering management or consulting careers. Each subprogram provides a solid background in general management principles in addition to a specialized focus.

Students may not earn credit for both MGMT:3200 Individuals, Teams, and Organizations and MGMT:3250 Leading Innovation due to overlap in course content.

The BBA with a major in management requires the following coursework. Students are not guaranteed specific elective options. The availability of courses outside the Department of Management and Entrepreneurship may be subject to prerequisites or restricted to students who have declared a second major within the respective department. To view the common BBA requirements, see the Bachelor of Business Administration in the catalog.

Entrepreneurial Management Subprogram Courses

Students in this subprogram are not eligible to earn the BA in enterprise leadership or the Certificate in Entrepreneurial Management.

Students in the entrepreneurial management subprogram complete the following coursework.

<table>
<thead>
<tr>
<th>Course #</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGMT:3050</td>
<td>Professional Preparation for Management</td>
<td>1</td>
</tr>
<tr>
<td>or ENTR:3050</td>
<td>Professional Preparation for Enterprise Leadership and Entrepreneurship</td>
<td></td>
</tr>
<tr>
<td>MGMT:3250</td>
<td>Leading Innovation</td>
<td>3</td>
</tr>
</tbody>
</table>

Human Resource Management Subprogram Courses

Students in the human resource management subprogram complete the following coursework.

<table>
<thead>
<tr>
<th>Course #</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGMT:3050</td>
<td>Professional Preparation for Management</td>
<td>1</td>
</tr>
<tr>
<td>MGMT:3200</td>
<td>Individuals, Teams, and Organizations</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:3300</td>
<td>Strategic Human Resource Management</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:3400</td>
<td>Employment Law</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:4100</td>
<td>Dynamics of Negotiations</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:4200</td>
<td>Staffing and Talent Management</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:4350</td>
<td>Performance Management and Strategic Rewards</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:3450</td>
<td>International Business Environment</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:3500</td>
<td>Nonprofit Organizational Effectiveness I</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:3600</td>
<td>Nonprofit Organizational Effectiveness II</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:3800</td>
<td>Entrepreneurial Leadership Academy I</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:3999</td>
<td>CIMBA Italy Experiential Leadership</td>
<td>3</td>
</tr>
<tr>
<td>or MGMT:4300</td>
<td>Leadership and Personal Development</td>
<td></td>
</tr>
<tr>
<td>MGMT:4325</td>
<td>Team and Project Management</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:4500</td>
<td>Strategy, Innovation and Global Competition</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:4600</td>
<td>Nonprofit Ethics and Governance</td>
<td>3</td>
</tr>
<tr>
<td>ENTR:4200</td>
<td>Entrepreneurship: Business Consulting</td>
<td>3</td>
</tr>
</tbody>
</table>
Leadership and Management Subprogram Courses
Students in the leadership and management subprogram complete the following coursework.

<table>
<thead>
<tr>
<th>Course #</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGMT:3050</td>
<td>Professional Preparation for Management</td>
<td>1</td>
</tr>
<tr>
<td>MGMT:3200</td>
<td>Individuals, Teams, and Organizations</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:3300</td>
<td>Strategic Human Resource Management</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:3800</td>
<td>Entrepreneurial Leadership Academy I</td>
<td>3</td>
</tr>
<tr>
<td>or MGMT:4325 Team and Project Management</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MGMT:3999</td>
<td>CIMBA Italy Experiential Leadership</td>
<td>3</td>
</tr>
<tr>
<td>or MGMT:4300 Leadership and Personal Development</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MGMT:4100</td>
<td>Dynamics of Negotiations</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:4500</td>
<td>Strategy, Innovation and Global Competition</td>
<td>3</td>
</tr>
<tr>
<td>And 3 s.h. from these:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>MGMT:3400</td>
<td>Employment Law</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:3450</td>
<td>International Business Environment</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:3500</td>
<td>Nonprofit Organizational Effectiveness I</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:3600</td>
<td>Nonprofit Organizational Effectiveness II</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:3850</td>
<td>Entrepreneurial Leadership Academy II</td>
<td>3</td>
</tr>
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<td>3</td>
</tr>
<tr>
<td>MGMT:4600</td>
<td>Nonprofit Ethics and Governance</td>
<td>3</td>
</tr>
<tr>
<td>ENTR:3350</td>
<td>Entrepreneurial Strategy</td>
<td>3</td>
</tr>
<tr>
<td>ENTR:4200</td>
<td>Entrepreneurship: Business Consulting</td>
<td>3</td>
</tr>
<tr>
<td>ENTR:4400</td>
<td>Managing the Growth Business</td>
<td>3</td>
</tr>
</tbody>
</table>

Career Advancement
Recent graduates have found jobs as team leads, project managers, people managers, human resource managers, and entrepreneurs at a range of organizations.

Over 90% of students reported that they found permanent employment, were accepted to graduate school, or were not seeking employment six months after graduation.

The Pomerantz Career Center offers multiple resources to help students find internships and jobs. For more information, visit the Pomerantz Career Center website.

Academic Plans

Sample Plans of Study
Sample plans represent one way to complete a program of study. Actual course selection and sequence will vary and should be discussed with an academic advisor. For additional sample plans, see MyUI.

Management, BBA
- Entrepreneurial Management Subprogram [p. 2]
- Human Resource Management Subprogram [p. 3]
- Leadership and Management Subprogram [p. 4]

Entrepreneurial Management Subprogram

Academic Career

Any Semester
Students are required to complete 52 s.h. of non-business coursework. Courses with a prefix of ACCT, BAIS, BUS, ECON, ENTR, FIN, MGMT, and MKTG will not count towards non-business hours. Check degree audit for non-business hours or confer with academic advisor.

Students who need to complete the World Language requirement should consult with their academic advisor about when to add courses to plan of study. World Language counts as non-business coursework.

To fulfill the Tippie RISE experiential learning requirement, complete an approved course in at least one of the following categories: research with faculty, internship course, study abroad, experiential course. a

Students must satisfy the Tippie College of Business residence requirement: 45 s.h. of UI coursework after admission to Tippie.

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>MATH:1350</td>
<td>Quantitative Reasoning for Business</td>
<td>4</td>
</tr>
<tr>
<td>RHET:1030</td>
<td>Rhetoric</td>
<td>4</td>
</tr>
<tr>
<td>GE: Historical Perspectives</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>GE: Social Sciences</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>CSI:1600</td>
<td>Success at Iowa</td>
<td>2</td>
</tr>
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</table>

First Year

Fall

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT:2100</td>
<td>Introduction to Financial Accounting</td>
<td>3</td>
</tr>
<tr>
<td>ECON:1200</td>
<td>Principles of Macroeconomics</td>
<td>4</td>
</tr>
<tr>
<td>MGMT:2100</td>
<td>Introduction to Management</td>
<td>3</td>
</tr>
</tbody>
</table>

Spring

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>STAT:1030</td>
<td>Statistics for Business</td>
<td>4</td>
</tr>
<tr>
<td>ECON:1100</td>
<td>Principles of Microeconomics</td>
<td>4</td>
</tr>
<tr>
<td>BAIS:1500</td>
<td>Business Computing Essentials</td>
<td>2</td>
</tr>
<tr>
<td>ENGL:1200</td>
<td>The Interpretation of Literature</td>
<td>3</td>
</tr>
<tr>
<td>GE: Diversity and Inclusion</td>
<td>3</td>
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</table>

Second Year

Fall

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Hours</th>
</tr>
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<tbody>
<tr>
<td>ACCT:2100</td>
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<td>MGMT:2100</td>
<td>Introduction to Management</td>
<td>3</td>
</tr>
<tr>
<td>Course</td>
<td>Title</td>
<td>Hours</td>
</tr>
<tr>
<td>---------------------</td>
<td>------------------------------------------------------------</td>
<td>-------</td>
</tr>
<tr>
<td>BUS:2200</td>
<td>Foundations for Success in Business</td>
<td>1</td>
</tr>
<tr>
<td>GE: Natural Sciences without Lab</td>
<td></td>
<td>3</td>
</tr>
</tbody>
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**Spring**

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENTR:3050 or MGMT:3050</td>
<td>Professional Preparation for Enterprise Leadership or Professional Preparation for Management</td>
<td>1</td>
</tr>
<tr>
<td>BUS:3000</td>
<td>Business Communication and Protocol</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:2000</td>
<td>Introduction to Law</td>
<td>3</td>
</tr>
<tr>
<td>BAIS:2800</td>
<td>Foundations of Business Analytics</td>
<td>3</td>
</tr>
<tr>
<td>GE: International and Global Issues</td>
<td></td>
<td>3</td>
</tr>
<tr>
<td>GE: Values and Culture</td>
<td></td>
<td>3</td>
</tr>
</tbody>
</table>

**Third Year**

**Fall**

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT:2200</td>
<td>Managerial Accounting Analytics and Data Visualization</td>
<td>3</td>
</tr>
<tr>
<td>ENTR:3350</td>
<td>Entrepreneurial Strategy</td>
<td>3</td>
</tr>
<tr>
<td>BAIS:3000</td>
<td>Operations Management</td>
<td>2</td>
</tr>
<tr>
<td>BAIS:3005</td>
<td>Information Systems</td>
<td>2</td>
</tr>
<tr>
<td>Minor, certificate, or non-business elective</td>
<td></td>
<td>3</td>
</tr>
<tr>
<td>Minor, certificate, or non-business elective</td>
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<td>3</td>
</tr>
</tbody>
</table>

**Hours** 16

**Spring**

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGMT:3250</td>
<td>Leading Innovation</td>
<td>3</td>
</tr>
<tr>
<td>ENTR:3100</td>
<td>Entrepreneurial Finance</td>
<td>3</td>
</tr>
<tr>
<td>MKTG:3000</td>
<td>Introduction to Marketing Strategy</td>
<td>3</td>
</tr>
<tr>
<td>FIN:3000</td>
<td>Introductory Financial Management</td>
<td>3</td>
</tr>
<tr>
<td>Minor, certificate, or non-business elective</td>
<td></td>
<td>3</td>
</tr>
</tbody>
</table>

**Hours** 16

**Fourth Year**

**Fall**

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENTR:4400</td>
<td>Managing the Growth Business</td>
<td>3</td>
</tr>
<tr>
<td>ENTR:4200 or ENTR:3800</td>
<td>Entrepreneurship: Business Consulting or Entrepreneurial Leadership Academy I</td>
<td>3</td>
</tr>
<tr>
<td>Minor, certificate, or non-business elective</td>
<td></td>
<td>3</td>
</tr>
<tr>
<td>Minor, certificate, or non-business elective</td>
<td></td>
<td>3</td>
</tr>
<tr>
<td>Minor, certificate, or non-business elective</td>
<td></td>
<td>1</td>
</tr>
</tbody>
</table>

**Hours** 13

**Spring**

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGMT:4100</td>
<td>Dynamics of Negotiations</td>
<td>3</td>
</tr>
<tr>
<td>Major: Entrepreneurial Management course</td>
<td></td>
<td>3</td>
</tr>
<tr>
<td>Minor, certificate, or non-business elective</td>
<td></td>
<td>3</td>
</tr>
<tr>
<td>Minor, certificate, or non-business elective</td>
<td></td>
<td>3</td>
</tr>
<tr>
<td>Minor, certificate, or non-business elective</td>
<td></td>
<td>2</td>
</tr>
<tr>
<td>Degree Application: apply on MyUI before deadline (typically in February for spring, September for fall)</td>
<td></td>
<td>9</td>
</tr>
</tbody>
</table>

**Hours** 14

**Total Hours** 120-123

---

a See degree audit for course options.

b Enrollment in math courses requires completion of a placement exam.

c GE courses may be completed in any order unless used as a prerequisite for another course. Students should consult with an advisor about the best sequencing of courses.

d MGMT:2000 and MGMT:2100 should both be taken during second year; may be taken in either order.

e Must be admitted to Tippie to enroll in BUS:3000. Generally completed during the second year, but should be taken no later than the third year.

f Select 3 s.h. course from list of approved Entrepreneurial Management subprogram electives.

g Please see Academic Calendar, Office of the Registrar website for current degree application deadlines. Students should apply for a degree for the session in which all requirements will be met. For any questions on appropriate timing, contact your academic advisor or Degree Services.

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### Human Resource Management Subprogram

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
</table>

---

### Academic Career

**Any Semester**

Students are required to complete 52 s.h. of non-business coursework. Courses with a prefix of ACCT, BAIS, BUS, ECON, ENTR, FIN, MGMT, and MKTG will not count towards non-business hours. Check degree audit for non-business hours or confer with academic advisor.

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**First Year**

**Fall**

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<tr>
<th>Course</th>
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<th>Hours</th>
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<tbody>
<tr>
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<td>Quantitative Reasoning for Business</td>
<td>4</td>
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<td>RHET:1030</td>
<td>Rhetoric</td>
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<tr>
<td>ECON:1100</td>
<td>Principles of Microeconomics</td>
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</tr>
<tr>
<td>CSI:1600</td>
<td>Success at Iowa</td>
<td>2</td>
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**Hours** 17

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**Spring**

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>STAT:1030</td>
<td>Statistics for Business</td>
<td>4</td>
</tr>
<tr>
<td>ECON:1200</td>
<td>Principles of Macroeconomics</td>
<td>4</td>
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<tr>
<td>BAIS:1500</td>
<td>Business Computing Essentials</td>
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</tr>
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<td>ENGL:1200</td>
<td>The Interpretation of Literature</td>
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</tr>
<tr>
<td>GE: Diversity and Inclusion</td>
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**Hours** 16

---

a See degree audit for course options.
### Second Year
#### Fall

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
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<tbody>
<tr>
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<td>Introduction to Financial Accounting</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:2000</td>
<td>Introduction to Law</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:2100</td>
<td>Introduction to Management</td>
<td>3</td>
</tr>
<tr>
<td>BUS:2200</td>
<td>Foundations for Success in Business</td>
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</tr>
<tr>
<td>GE: Natural Sciences without Lab</td>
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#### Hours **13**

#### Spring

<table>
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<tbody>
<tr>
<td>MGMT:3050</td>
<td>Professional Preparation for Management</td>
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</tr>
<tr>
<td>BUS:3000</td>
<td>Business Communication and Protocol</td>
<td>3</td>
</tr>
<tr>
<td>MGMT:3200</td>
<td>Individuals, Teams, and Organizations</td>
<td>3</td>
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<td>BAIS:2800</td>
<td>Foundations of Business Analytics</td>
<td>3</td>
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<tr>
<td>GE: International and Global Issues</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>GE: Values and Culture</td>
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#### Hours **16**

#### Third Year
#### Fall

<table>
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<tr>
<th>Course</th>
<th>Title</th>
<th>Hours</th>
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<tbody>
<tr>
<td>ACCT:2200</td>
<td>Managerial Accounting Analytics and Data Visualization</td>
<td>3</td>
</tr>
<tr>
<td>BAIS:3000</td>
<td>Operations Management</td>
<td>2</td>
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<tr>
<td>MGMT:3300</td>
<td>Strategic Human Resource Management</td>
<td>3</td>
</tr>
<tr>
<td>BAIS:3005</td>
<td>Information Systems</td>
<td>2</td>
</tr>
<tr>
<td>GE: Historical Perspectives</td>
<td>3</td>
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<tr>
<td>Minor, certificate, or non-business elective</td>
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#### Hours **16**

#### Spring

<table>
<thead>
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<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>FIN:3000</td>
<td>Introductory Financial Management</td>
<td>3</td>
</tr>
<tr>
<td>MKTG:3000</td>
<td>Introduction to Marketing Strategy</td>
<td>3</td>
</tr>
<tr>
<td>Major: Human Resource Management course</td>
<td>3</td>
<td></td>
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<tr>
<td>Major: Human Resource Management course</td>
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#### Hours **15**

#### Fourth Year
#### Fall

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<tr>
<th>Course</th>
<th>Title</th>
<th>Hours</th>
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<tbody>
<tr>
<td>MGMT:4100</td>
<td>Dynamics of Negotiations</td>
<td>3</td>
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<tr>
<td>Major: Human Resource Management course</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>Minor, certificate, or non-business elective</td>
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#### Hours **13**

#### Spring

<table>
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<tr>
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<td>Major: Human Resource Management course</td>
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<td>Minor, certificate, or non-business elective</td>
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<td>Minor, certificate, or non-business elective</td>
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#### Hours **13**

### Degree Application
- **Apply on MyUI before deadline**
  - (typically in February for spring, September for fall)

### Total Hours
- **120-123**

---

**Leadership and Management Subprogram**

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Hours</th>
</tr>
</thead>
</table>

### Academic Career

#### Any Semester

Students are required to complete 52 s.h. of non-business coursework. Courses with a prefix of ACCT, BAIS, BUS, ECON, ENTR, FIN, MGMT, and MKTG will not count towards non-business hours. Check degree audit for non-business hours or confer with academic advisor.

Students who need to complete the World Language requirement should consult with their academic advisor about when to add courses to plan of study. World Language counts as non-business coursework.

To fulfill the Tippie RISE experiential learning requirement, complete an approved course in at least one of the following categories: research with faculty, internship course, study abroad, experiential course. Students must satisfy the Tippie College of Business residence requirement: 45 s.h. of UI coursework after admission to Tippie.

### First Year
#### Fall

<table>
<thead>
<tr>
<th>Course</th>
<th>Title</th>
<th>Hours</th>
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<tbody>
<tr>
<td>MATH:1350</td>
<td>Quantitative Reasoning for Business</td>
<td>4</td>
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<tr>
<td>RHET:1030</td>
<td>Rhetoric</td>
<td>4</td>
</tr>
<tr>
<td>ECON:1100</td>
<td>Principles of Microeconomics</td>
<td>4</td>
</tr>
<tr>
<td>GE: Social Sciences</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>CSI:1600</td>
<td>Success at Iowa</td>
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</table>

#### Hours **17**

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**Notes:**
- a See degree audit for course options.
- b Enrollment in math courses requires completion of a placement exam.
- c GE courses may be completed in any order unless used as a prerequisite for another course. Students should consult with an advisor about the best sequencing of courses.
- d MGMT:2000 and MGMT:2100 should both be taken during second year; may be taken in either order.
- e Must be admitted to Tippie to enroll in BUS:3000. Generally completed during the second year, but should be taken no later than the third year.
- f MGMT:3200 and MGMT:3300 should be taken before the end of the third year; may be taken in either order or concurrently.
- g Select MGMT:3400, MGMT:4200, MGMT:4350 and 3 s.h. course from Human Resource Management subprogram list.
- h Please see Academic Calendar, Office of the Registrar website for current degree application deadlines. Students should apply for a degree for the session in which all requirements will be met. For any questions on appropriate timing, contact your academic advisor or Degree Services.
<table>
<thead>
<tr>
<th>Semester</th>
<th>Course Code</th>
<th>Course Name</th>
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<tr>
<td><strong>Spring</strong></td>
<td>STAT:1030</td>
<td>Statistics for Business</td>
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<td>ECON:1200</td>
<td>Principles of Macroeconomics</td>
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<td>BAIS:1500</td>
<td>Business Computing Essentials</td>
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<td>ENGL:1200</td>
<td>The Interpretation of Literature</td>
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<td>GE: Diversity and Inclusion c</td>
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<td><strong>Second Year</strong></td>
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<td><strong>Fall</strong></td>
<td>ACCT:2100</td>
<td>Introduction to Financial Accounting</td>
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<td></td>
<td>MGMT:2000</td>
<td>Introduction to Law d</td>
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<tr>
<td></td>
<td>MGMT:2100</td>
<td>Introduction to Management d</td>
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<tr>
<td></td>
<td>BUS:2200</td>
<td>Foundations for Success in Business</td>
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<td>GE: Natural Sciences without Lab c</td>
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<td><strong>Spring</strong></td>
<td>MGMT:3050</td>
<td>Professional Preparation for Management</td>
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<td>BUS:3000</td>
<td>Business Communication and Protocol e</td>
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<td>MGMT:3200</td>
<td>Individuals, Teams, and Organizations f</td>
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<td>BAIS:2800</td>
<td>Foundations of Business Analytics</td>
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<td>GE: International and Global Issues c</td>
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<td>GE: Values and Culture c</td>
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<td><strong>Third Year</strong></td>
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<td><strong>Hours</strong></td>
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<tr>
<td><strong>Fall</strong></td>
<td>ACCT:2200</td>
<td>Managerial Accounting Analytics and Data Visualization</td>
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<td>MGMT:3300</td>
<td>Strategic Human Resource Management</td>
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<td>BAIS:3000</td>
<td>Operations Management</td>
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<td>BAIS:3005</td>
<td>Information Systems</td>
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<td>GE: Historical Perspectives c</td>
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<td><strong>Spring</strong></td>
<td>MGMT:4300</td>
<td>Leadership and Personal Development</td>
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<td>or MGMT:3999</td>
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<td>MKTG:3000</td>
<td>Introduction to Marketing Strategy</td>
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<td>FIN:3000</td>
<td>Introductory Financial Management</td>
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<td><strong>Fourth Year</strong></td>
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<td><strong>Fall</strong></td>
<td>MGMT:4100</td>
<td>Dynamics of Negotiations</td>
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<td><strong>Total Hours</strong></td>
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</tbody>
</table>

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- **b** Enrollment in math courses requires completion of a placement exam.
- **c** GE courses may be completed in any order unless used as a prerequisite for another course. Students should consult with an advisor about the best sequencing of courses.
- **d** MGMT:2000 and MGMT:2100 should both be taken during second year; may be taken in either order.
- **e** Must be admitted to Tippie to enroll in BUS:3000. Generally completed during the second year, but should be taken no later than the third year.
- **f** MGMT:3200 and MGMT:3300 should be taken before the end of the third year; may be taken in either order or concurrently.
- **g** Take either MGMT:3800 or MGMT:4325, MGMT:4500, and 3 additional s.h. from Leadership and Management subprogram list.
- **h** Please see Academic Calendar, Office of the Registrar website for current degree application deadlines. Students should apply for a degree for the session in which all requirements will be met. For any questions on appropriate timing, contact your academic advisor or Degree Services.