<table>
<thead>
<tr>
<th>Course Code</th>
<th>Title</th>
<th>Credits</th>
<th>Description</th>
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<tbody>
<tr>
<td>FIN:1300</td>
<td>First-Year Seminar</td>
<td>1 s.h.</td>
<td>Small discussion class taught by a faculty member; topics chosen by instructor; may include outside activities (e.g., films, lectures, performances, readings, visits to research facilities).</td>
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<tr>
<td>FIN:3000</td>
<td>Introductory Financial Management</td>
<td>3 s.h.</td>
<td>Financial management goals and decision making; time value of money; valuation of bonds and stocks, risk and return analysis, cost of capital, capital budgeting, cash flow estimation; financial statement analysis and financial planning. Prerequisites: ECON:1200 and ACCT:2100 and ECON:1100. Corequisites: FIN:3100 (for finance majors only). Requirements: 60 s.h. completed.</td>
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<tr>
<td>FIN:3020</td>
<td>Professional Finance Seminar</td>
<td>1 s.h.</td>
<td>Seminar topics include finance careers, curriculum, understanding of current events, internships, professional designations, ethics, and general finance acumen.</td>
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<tr>
<td>FIN:3100</td>
<td>Financial Information Technology</td>
<td>2 s.h.</td>
<td>Applications of commonly used financial software and data systems reviewed by student teams. Corequisites: FIN:3000.</td>
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<tr>
<td>FIN:3300</td>
<td>Corporate Finance</td>
<td>3 s.h.</td>
<td>Advanced managerial decision making; corporate financial policy, dividend policy, agency theory, corporate restructuring, capital structure strategies, mergers and acquisitions, option pricing fundamentals, convertible debt, callable debt, warrants. Prerequisites: FIN:3000. Corequisites: FIN:3100.</td>
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<tr>
<td>FIN:3400</td>
<td>Principles of Risk Management and Insurance</td>
<td>3 s.h.</td>
<td>Introduction to risk and insurance; risk identification and evaluation, demand for insurance, effects of limited liability, theory of moral hazard and adverse selection; business and personal risk; insurance as a risk management tool. Prerequisites: ECON:1100 and ECON:1200.</td>
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<tr>
<td>FIN:3500</td>
<td>Hawkinson Scholar Seminar</td>
<td>1 s.h.</td>
<td>Advanced skill and understanding required for pursuit of investment banking, management consulting careers; specialized résumé and interview training, industry presentations, relevant case assignments.</td>
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<tr>
<td>FIN:3510</td>
<td>Hawkinson Scholar Seminar: Topics in Finance</td>
<td>0 s.h.</td>
<td>Subsectors in the financial services industry, including hedge funds, investment banking, commercial banking; valuation techniques used in real-world mergers, acquisitions, equity offerings, debt financing, and so forth.</td>
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<tr>
<td>FIN:4030</td>
<td>Securities Industry Essentials Exam Prep</td>
<td>1 s.h.</td>
<td>Preparatory program for passage of the Securities Industry Essentials (SIE) exam and includes a voucher to take the exam upon completion; much of the material is provided online with additional meetings and review sessions; the SIE exam is for any professional who needs a Series 6, Series 7, or any other exam required by the Financial Industry Regulatory Authority (FINRA). Prerequisites: FIN:3000 or MBA:8180.</td>
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<tr>
<td>FIN:4050</td>
<td>Directed Readings in Finance</td>
<td>arr.</td>
<td>Individually guided readings in selected topics.</td>
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<tr>
<td>FIN:4210</td>
<td>Futures and Options</td>
<td>3 s.h.</td>
<td>Use of options, futures, and other derivative securities in financial management; understanding types of derivative securities, markets, trading technology; applications of risk management and speculation; pricing relations with underlying securities. Prerequisites: FIN:3100 and FIN:3200.</td>
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<tr>
<td>FIN:4220</td>
<td>Fixed Income Securities</td>
<td>3 s.h.</td>
<td>Theories of fixed income securities, term structure of interest rates; asset pricing models, valuation of fixed income securities and contingent claims, fixed income portfolio management, immunization strategies, yield curve analysis. Prerequisites: FIN:3000 and FIN:3100 and FIN:3200.</td>
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<tr>
<td>FIN:4230</td>
<td>Real Estate Process</td>
<td>3 s.h.</td>
<td>Fundamentals of real estate finance and investments; economic base analysis, asset analysis, market analysis, mortgage markets, underwriting, alternative mortgages, mortgage-backed securities, real estate securitization, land development, valuation principles, investment analysis, tax consideration, portfolio management. Prerequisites: FIN:3000 and FIN:3100.</td>
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<tr>
<td>FIN:4240</td>
<td>International Finance</td>
<td>3 s.h.</td>
<td>International monetary systems, exchange rate determination, use of currency derivative in hedging and risk management, currency swaps, foreign direct investment, international corporate finance, international capital budgeting, international portfolio investment, Third World debt, privatization, joint ventures. Prerequisites: FIN:3000 and FIN:3100 and FIN:3200.</td>
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<tr>
<td>FIN:4250</td>
<td>Applied Equity Valuation</td>
<td>3 s.h.</td>
<td>Equity valuation and portfolio management techniques by investment professionals; economic forecasting, industry analysis, financial statement analysis, spreadsheet modeling, cost of capital estimation, equity valuation and portfolio construction; students manage the University of Iowa’s Krause Fund (an endowed equity portfolio that blends academic rigor with real-world portfolio management experience). Prerequisites: FIN:3100 and FIN:3000. Requirements: UI cumulative g.p.a. of at least 2.80.</td>
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<tr>
<td>FIN:4310</td>
<td>Advanced Corporate Finance</td>
<td>3 s.h.</td>
<td>Understanding and evaluating major corporate actions such as mergers and acquisitions, initial public offerings, spin-offs, and debt and equity issuance; introduction to venture capital and leveraged buyouts; includes a substantial experiential learning component and attempts to nudge students away from textbook-based learning towards acquiring practical skills needed to succeed in the corporate finance industry; students will be required to collect and evaluate financial information and be challenged to think beyond the lecture material presented in the classroom. Prerequisites: FIN:3100 and FIN:3300.</td>
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FIN:4320 Commercial Banking 3 s.h.
Management of commercial banks and financial service firms; asset and liability management, credit policy, capital risk, liquidity planning, use of swaps and derivatives to hedge interest rate risk, global banking, investment strategies. Prerequisites: FIN:3100 and FIN:3000.

FIN:4330 Investment Banking 3 s.h.
How investment banks fill critical roles in maintaining well-functioning financial markets and provide access to capital and strategic advice to companies and governments; recent global financial crisis; how banker's role as intermediary between companies and markets adds value and creates conflicts and risk. Prerequisites: FIN:3100 and FIN:3300 and FIN:3000.

FIN:4340 Wealth Management 3 s.h.
Financial services for client wealth management; how to make personal investment decisions and build diversified, comprehensive investment portfolios; investment theory; common behavioral biases that lead to investment pitfalls, mistakes; wealth management objectives, portfolio risk and reward, asset allocation, portfolio diversification, tax shield structures, retirement plans, wealth protection, risk management, behavioral finance, psychology of investing. Prerequisites: FIN:3000 and FIN:3100.

FIN:4350 Applied Wealth Management 3 s.h.
How wealth management relates to managing the financial well-being of individuals; process of determining goals and objectives for someone and assessing their risk tolerances; development of a strong financial plan involving a variety of steps and process including insurance needs, savings requirements, estate planning, budgeting, asset allocation, and portfolio development; experiential component where students make recommendations for real clients or a pool of funds. Prerequisites: FIN:3000 and FIN:3100.

FIN:4410 Corporate and Financial Risk Management 3 s.h.
Analysis and treatment of pure and financial risks faced by business organizations; development and implementation of the risk management process; application of varied risk management techniques to identified exposures; how businesses manage risk and how insurance is used to manage the cost of risk; case studies. Prerequisites: FIN:3400.

FIN:4420 Property and Liability Insurance 3 s.h.
Fundamentals of commercial property and liability insurance; commercial property and liability contracts, functions of property and liability insurers; regulation and financial analysis of property and liability insurers; marketing, underwriting, rate making, claim settlements. Prerequisites: FIN:3400.

FIN:4430 Life and Health Insurance 3 s.h.
Types of life insurance and annuity contracts and their uses; regulation of life and health insurers; development of financial plans using life insurance products; Social Security, group, and individual health insurance products, including major medical, disability income, long-term care policies; marketplace analysis; contractual provisions, determination of human life values, mathematics of life contingencies and pricing. Prerequisites: FIN:3400.

FIN:4440 Employee Benefit Plans 3 s.h.
Management of employee benefit plans (e.g., group life and health insurance, retirement programs); design, administration, and financing of employee benefits; federal administration of employee benefit plans; funding requirements, financial alternatives; funding and vesting of retirement annuities; design and management of health care plans, including "cafeteria" approach and nonqualified deferred compensation arrangements; economic effects and financing employee benefits and retirement plans in private and public sectors. Prerequisites: FIN:3400.

FIN:4450 Risk Modeling 3 s.h.
Theory used to solve real-life problems taken from a diverse set of risk management applications; varied areas where risk analysis has become important (i.e., finance, insurance, corporate risk management, personal financial planning); principles of probability theory, mathematical finance, and actuarial science developed for use in quantitative analysis of important risk management problems; spreadsheet-based course. Prerequisites: FIN:3000.

FIN:4460 Insurer Operations and Captive Management 3 s.h.
Fundamentals of insurer and captive operations; regulation, accounting, finance, marketing, underwriting, reinsurance, ratemaking, and claims management; students set up and manage a captive insurance company covering risk exposures of the University. Prerequisites: FIN:3400.

FIN:4999 Honors Thesis in Finance arr.
Independent student project directed by faculty or staff advisor; culminates in thesis that conforms to University of Iowa Honors Program guidelines; may include empirical research, library research, applied projects.

FIN:7110 Finance Theory I 3 s.h.
Consumption-based models of asset pricing; arbitrage, contingent claims; market efficiency and information economics, behavioral models; emphasis on theory. Requirements: Ph.D. enrollment.

FIN:7120 Seminar in Corporate Finance 3 s.h.
Valuation (DCF and CAPM); valuation under certainty, uncertainty; financial structure, cost of capital; dividend policy; firm investment in perfect, imperfect capital markets. Requirements: Ph.D. enrollment.

FIN:7130 Finance Theory II 3 s.h.
Continuous time theories of financial markets, including connection between an arbitrage-free pricing system and martingales; pricing of contingent claims, general equilibrium and term structure theory. Requirements: Ph.D. enrollment.

FIN:7140 Advanced Empirical Finance 3 s.h.
Market efficiency and term structure theory tests; tests of asset pricing models, dividend policy and financial structure issues. Requirements: Ph.D. enrollment.

FIN:7850 Seminar in Finance 1 s.h.
Requirements: Ph.D. enrollment.

FIN:7950 Directed Reading in Finance - Ph.D. arr.
Requirements: Ph.D. enrollment.


FIN:9001 Directed Readings in Finance - Master of Science in Finance arr.
Coursework and topics negotiated between student and instructor on a case-by-case basis. Prerequisites: MBA:8180.

FIN:9010 Contemporary Topics in Finance arr.
**FIN:9140 Corporate and Financial Risk Management** 2-3 s.h.  
Analysis and treatment of risks faced by businesses; how risk management creates value in corporations, includes development and implementation of the risk management process, and explores the application of various risk management techniques to identified exposures; use of case studies to study how businesses manage risk, and how insurance and other risk management tools help reduce the cost of risk. Prerequisites: MBA:8180.

**FIN:9150 Financial Modeling and Firm Valuation** 2-3 s.h.  
How to model firm value from a discounted cash flow perspective; identify a company's key value drivers, create spreadsheet valuation models; projected financial valuation integrates projected pro forma accounting statements; forecasting, free cash flow estimation, industry competitive analysis. Prerequisites: MBA:8180.

**FIN:9200 Portfolio Management** 2-3 s.h.  
Introduction to fundamental elements of modern portfolio theory, application to investment analysis; investment environment, instruments, types of investors; concepts of risk and return, broad perspective on historical risk and return of various asset classes; asset allocation decision, risk and return dynamics of a multiple securities portfolio; varied asset pricing models, how capital markets work for investors and users of capital. Prerequisites: MBA:8180.

**FIN:9210 Derivatives** 2-3 s.h.  
Examination of the wide range of derivative securities that cover the financial landscape; the market place, trading, and investors; different derivative securities in existence, their relationship with the underlying securities, and pricing; applications of derivative securities to risk management and speculation; application of principles to fixed income, international finance, real estate, and securitization. Prerequisites: MBA:8180.

**FIN:9220 Fixed Income Securities** 2-3 s.h.  
Conceptual framework and tools to undertake the valuation of fixed income securities and the management of fixed income portfolios; varied fixed income instruments and the markets in which they trade; introduction to basic building blocks of fixed income analysis, including concepts of duration, convexity, and term structure of interest rates; application of concepts in bond portfolio immunization strategies; use of interest rate derivatives in portfolio hedging applications. Prerequisites: MBA:8180.

**FIN:9225 Applied Fixed Income Analysis - Hart Fund** 3 s.h.  
Management of fixed income fund portfolio; legal environment in which the fund operates: students analyze and recommend fixed income investments, implement controls to monitor fund's performance; decisions and investment recommendations are made by students; each student is assigned a specific fixed income asset class (i.e., high-yield debt) to monitor, analyze, and predict future investment returns; employment of historical and predictive analytics to estimate short term and long term returns for asset classes; and collectively determine the mean variance portfolio. Prerequisites: MBA:8180 and FIN:9220.

**FIN:9230 Real Estate Finance and Investments** 2-3 s.h.  
In-depth understanding of concepts and techniques of real estate financial analysis, equity investment decision making; real estate investing from analysis of developments through the securitization of mortgages; mortgage markets and pricing, real estate finance and investments, mortgage-backed securities, development process, real estate valuation, tax effects, securitized real estate, real estate cycles, application of derivative instruments, strategic asset allocation. Prerequisites: MBA:8180.

**FIN:9240 International Finance** 2-3 s.h.  
Introduction to structure and functioning of global financial markets; currency market, international equity markets; use of derivatives in currency risk management for corporate and investment needs; corporate investment decisions in an international context. Prerequisites: MBA:8180.

**FIN:9250 Applied Securities Analysis - Henry Fund I** 3 s.h.  
Manage Henry Fund portfolio, learn legal environment in which the fund operates, analyze potential investments, implement controls to monitor the fund's performance; decisions and investment recommendations made by students; each student analyzes an economic sector and geographic region (i.e., utilities analyst and specialist in South East Asia); while the fund cannot currently invest directly in foreign listed stocks, it holds U.S. listed stocks with significant overseas interests and students are able to invest in a number of ADRs. Prerequisites: MBA:8180.

**FIN:9260 Applied Securities Analysis - Henry Fund II** 3 s.h.  
Continuation of FIN:9250. Prerequisites: FIN:9250 and MBA:8180.

**FIN:9270 Security Analysis** 3 s.h.  
Valuation of financial securities (primarily equities) using discounted cash flow model; industry, regulatory analysis; financial statement analysis; active portfolio management; value-based management techniques; valuation of firms outside the United States. Prerequisites: MBA:8180.

**FIN:9280 Global Structured Finance** 2-3 s.h.  
Design of debt, equity, and hybrid financing techniques and risk mitigation techniques to resolve issuer and investor problems that conventional methods cannot address; conceptual and practical understanding of structured and hybrid products; how securities are designed, priced and meet investors' needs; major structured financing and risk mitigating arrangements induced by global market conditions and developments. Prerequisites: MBA:8180.

**FIN:9290 Alternative Investments and Portfolio Strategies** 2-3 s.h.  
Continuation of FIN:9200; alternative investments, including hedge funds, private equity funds, and venture capital vehicles; purpose of alternative investments, including the risk/return profile of alternatives and correlations with traditional asset classes; specific hedge fund styles, strategies, risk profiles; portfolio strategy topics, including diversification benefits, management of downside risk, international diversification, behavioral finance, performance measures, and performance attribution analysis. Prerequisites: FIN:9200 and MBA:8180.
FIN:9300 Corporate Investment and Financing Decisions 2-3 s.h.
Underpinnings and optimization of corporations’ investment and financing decisions; firm-wide and project-specific cost of capital, optimal capital structure decisions; in-depth capital budgeting methods, including real options techniques; corporate investment module of the class includes simulation analysis using Crystal Ball; cost of capital, valuation techniques, advanced capital budgeting, capital structure and dividend policy, option pricing models applied to corporate finance. Prerequisites: MBA:8180.

FIN:9310 Corporate Financial Strategy 2-3 s.h.
Major strategic decisions within the corporate form; risk management, including why firms engage in it, their methods for doing so, and exercises in the simulation of uncertainty; dividends and repurchases under the payout policy decision; corporate governance topics, including executive compensation, board structure, and institutional monitoring; merger and acquisitions analysis, including regulation, valuation, anti-takeover devices, payment method, and LBOs; divestitures and other restructuring topics, including corporate diversification, spin-offs, carve-outs, private workouts, and Chapter 11. Prerequisites: MBA:8180.

FIN:9330 Investment Banking 3 s.h.
How investment banks fill critical roles in maintaining well-functioning financial markets and provide access to capital and strategic advice to companies and governments; recent global financial crisis; how banker’s role as intermediary between companies and markets adds value and creates conflicts and risk. Prerequisites: MBA:8180.

FIN:9350 Wealth Management 2-3 s.h.
Rapid growth of the field of wealth management over several decades, driven by general increase in personal wealth and increased responsibility for individuals to manage their own wealth; knowledge and tools to enter the financial services industry; financial planning industry, client characteristics, tax shield structures, insurance, asset allocation plans, estate planning, behavioral finance. Prerequisites: MBA:8180.

FIN:9390 Applied Financial Analysis: Industry Project 3 s.h.
Hands-on practical experience in corporate finance or investments; work in teams on a corporate finance project or an investment project for a corporate or institutional client; partner companies identify financial issues, challenges, and opportunities for students to help solve; students work with the companies and a faculty member to provide an analysis of the situation and proposals of actions to be taken. Prerequisites: MBA:8180.

FIN:9391 Thesis in Finance - Master of Science in Finance aarr.
Students conduct original research in finance, supervised by a Department of Finance faculty member. Prerequisites: MBA:8180.

FIN:9400 Professional Development and Business Acumen 0-3 s.h.
Preparation for postgraduate careers and exposure to relevant information that does not fit cleanly into academic work; how to grow a professional network and build depth of knowledge and breadth of business acumen; focus on helping students investigate various finance roles, land the all-important summer and postgraduate employment, and demonstrate professionalism in business; informational input on current trends/topics from outside business professionals, along with shared student experiences, are important cornerstones and require student preparation and participation. Requirements: admission to M.S. in finance.